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Binhui (Ben) Ni, Ph. D., is AVP and the Head of External Science & Partnering, Strategy and Business Development, Sanofi. During his 6+ years in Sanofi, he built Sanofi first external innovation team in China and later expanded to cover entire Asia Pacific region including China, Japan, Australia, Korea and Singapore etc. He is responsible for developing successful Sanofi strategy in business partnering with biotech and pharma companies and academics, business transaction (global in- or out-licensing) as well as strategic partnership and alliance.

Dr. Ni has overall 23+ years of Healthcare industry experience in US and Singapore/China. Prior to Sanofi, he served at senior scientific and managerial positions in highly respected Fortune 500 healthcare companies, including Eli Lilly (Action Group Chair), Covance (General Manager, Greater China) and GSK (Neurodegenerative Disease Center, Director). Throughout the years, Dr. Ni brings a wealth of experience in R&D drug discovery and development, RnD management and business development in a diverse cultural environment. In R&D, He has the proven track record of transitioning compounds from early discovery/research phase to FDA IND filing and clinical development in several therapeutic areas in CNS and oncology.